

# 5 QUESTIONS WITH...

*In celebration of the 2021 International Women in Engineering Day*  
**An interview with Hannah Jakuta, Sales/Account Administrator at Lincad Ltd.**



*Hannah Jakuta is Sales/Account Administrator at British bespoke battery and charging solutions manufacturer and supplier, Lincad Ltd. Hannah joined Lincad in February 2020, just as the COVID-19 pandemic was really starting to taking hold in the UK. Lincad remained fully operational during the UK lockdowns as it is an essential business serving the military. Hannah plays a key role in Lincad's military and defence customers and is keen to encourage other women to consider a career in the fields of engineering and defence.*

**1 Can you tell us about your role at Lincad?**

My job title is Sales/Account Administrator, which means that I am responsible for certain Ministry of Defence (MOD) contracts - from receiving orders and arranging despatches, through to invoicing. I try to ensure that Lincad not only meets the requirements of our customers but can exceed their expectations with the service we provide. It's a busy, fulfilling role and no two days are the same.

**2 What does your typical week involve?**

Typically, I process new and repeat orders from our military customers for specialist batteries, power management systems and chargers, as well as arranging purchase orders, despatch, invoicing and more. I liaise with our suppliers to ensure consistently excellent quality and availability so that orders can be fulfilled quickly and accurately. Managing our inventory is also a critical part of my job role.

One particularly interesting aspect of my work is arranging the transportation of our batteries and products to customers internationally. This requires specialist arrangements and knowledge around the regulations of transporting dangerous goods laid out by IATA. Our batteries contain lithium and must therefore adhere to these strict rules to ensure that they are safe during transit. For instance, lithium batteries must be discharged to <30% to reduce risks, and be properly packaged and labelled for total

clarity at all stages of their journey from Lincad to the customer.

**3 What is the best part of the job for you?**

I am fortunate to thoroughly enjoy my role at Lincad for all kinds of reasons. First and foremost, I love working with my colleagues throughout the company. The team has been really welcoming to me, to the extent that they feel like family and I look forward





to coming to work every day. In addition, I find my work very interesting. I learn new things all the time about manufacturing, repairing and maintaining batteries and I find it hugely satisfying to be able to see the manufacturing process from initial design to completed products. I also love being able to support such a diverse, inspirational range of customers based all over the world.

#### 4 Did you always want to work for an engineering company?

Working in an engineering/manufacturing company, and more specifically, dealing with military and defence customers was something I had not done before joining Lincad. I was attracted to the job because it gave me the chance to build on the experience I had already gained in sales, customer relations and administration from my time in other sectors. Now, I

get to advance my own skills and apply them to the exciting, dynamic sector of engineering and specialist defence power management.

My role has widened my experience of how advances in battery technology and design can play a huge part in so many diverse military applications and types of equipment. Doing all of this against the backdrop of a global pandemic and still being able to keep our customers supplied with the batteries and power systems that they need has made it all even more worthwhile.

#### 5 How can we encourage more young women to consider a career in engineering?

I think there is currently a lack of knowledge out there around the types of jobs that are available for women in engineering, especially in the traditionally male-dominated UK defence sector. It would be great to see more insight being shared about the wider role that the defence sector and engineering jobs play in society – it's not just about the front-line combat roles; there is so much more to become involved in, and so many ways that women can enjoy a fulfilling, successful career in engineering and defence. •

